

REJAVANATED

How **Vendor Consolidation** helped a **coffee chain** save 10% on their FF&E spend.

Remodeling or opening a chain of stores can have some unique logistical challenges. One of them being coordinating materials from multiple vendors to arrive at the correct location at the correct time. Often, a project may have flooring, fixtures, lighting, and a myriad of other construction materials that have to be installed in a very specific order. If any those items do not arrive when and where they are supposed to, it can cause expensive construction delays and increased labor costs.

One of the solutions that benefits our customers in instances like this is something referred to as *vendor consolidation*. In this scenario, we provide one point of contact for all the suppliers/vendors to coordinate shipping through. We also consolidate materials in warehouses near project sites, or other locations, to maximize efficiency, provide flexibility and ensure timely delivery. We would also communicate any issues that may occur during the course of a project and pro-actively provide solutions and visibility to get things moving again. Lets face it, if your construction PM's are spending time researching freight related issues, they will not be able to focus on the primary job of building or remodeling your store!

The bullet points on the right highlights a pilot project that our *Retail Services* team implemented vendor consolidation for a coffee chain.

Koch Logistics has a division dedicated to retail store projects- to learn more visit: www.kochlogistics.com or email us at retailservices@kochlogistics.com

- **42 Unique Vendor Deliveries Consolidated into 4 Deliveries!**
- Optimal Mode, Equipment, & Transit Needs Established
- 1,954 Emails & 245 Calls Answered by dedicated Koch team.
- Products are "In-house" Prior to Delivery Date
- Improved Accountability & Visibility
- Construction PM's No Longer Spending Time Working on Freight Related Issues!
- **Total savings of 10% on FF& Spend!**

